



**Sun, Dec 5, 2004**

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Team Monthly Meeting  
Listing Stand up Meeting  
Meeting with Joe Smth, office re offer  
Buyers Sales Meeting- ro  
One on One Meeting ro  
Betty Kay, 2 Willow Listing Appointment

**Timeless Activity**

- (From 09/15/04) Nancy Pond(S) CMA -333 First ro
- Matt Flow, Keep in touch. ro
- (From 10/03/04) Bob Way, Is property sold 123 Rich
- (From 11.03/04) George Baker Follow up CMA ro
- (From 11/27/04) Mark Way(S) Follow-up CMA
- (From 10/09/04) Chuck Mill, Keep in Touch ro
- CMA follow up - 123 Good
- (From 10/30/2004) Don Wake, Follow-up CMA 111 Sake
- (From 10/28/2004) Rick Lake, Follow-up Phone CMA
- Richard Jones(s), 123 Mail St.- follow up on offer
- 100 Mane, #202, Signing of builders offer
- Angela Henny, Prospecting by Phone - icg
- (From 10/28/2004) Jo Wan(S) 8 Lane, Pricing Review
- Debbie Boln, Prospecting by Phone - icg
- Pam 555-1111 w 222-5555 see notes. ro
- (from 10/03/2004) Max Smith, is the property sold?
- To-do 99 Beech, 30 days old, do comparables. ro
- To-do Carson Jones, keep in touch. ro
- To-do 22 Miller, Price Reduction - update planner page
- To-do 717 Lisgar, 30 days old, do comparables

Ray Otten

12/05/04

**October, 2004**

Sun	Mon	Tue	Wed	Thu	Fri	Sat
26	27	28	29	30	1	2
3	4	5	6	7	8	9
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17	18	19	20	21	22	23
24	25	26	27	28	29	30
31						

**November, 2004**

Sun	Mon	Tue	Wed	Thu	Fri	Sat
	1	2	3	4	5	6
7	8	9	10	11	12	13
14	15	16	17	18	19	20
21	22	23	24	25	26	27
28	29	30				

**December, 2004**

Sun	Mon	Tue	Wed	Thu	Fri	Sat
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5	6	7	8	9	10	11
12	13	14	15	16	17	18
19	20	21	22	23	24	25
26	27	28	29	30	31	1
2	3	4	5	6	7	8

**Today: 10/04/04**